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Asociación Latinoamericana para
el desarrollo del Seguro Agropecuario



**AGRO
INSURANCE
NEWSLETTER
No.48**

January 20, 2020

Argentina

A congress will bring together producers and companies to analyze the future of agricultural insurance

This is the international event organized by the Latin American Association for the Development of Agricultural Insurance (ALASA) in the city of Mendoza, scheduled for March this year. Registration is now open.

Under the title "New challenges of agricultural insurance: massive and disruptive technologies", the Latin American Association for the Development of Agricultural Insurance (ALASA) will hold its XVI International Congress, which will take place in the city of Mendoza from March 9 to 12 of 2020, in facilities of the Intercontinental Mendoza Hotel.

The participation of approximately 450 people of different nationalities is expected, including representatives of the main insurance companies in Latin America and reinsurers in the world, as well as public bodies from the countries of the region and various actors in the value chain.

The ALASA Congress is composed of keynote presentations and workshops on different topics, such as "Agricultural Insurance as Public Investment", "Trends in International Issues", "Incorporation of Disruptive Technologies and Growth in Agricultural Insurance", "Vision of Risk management in the agrifood market "and" Parametric insurance regulation ", among others.

Among the exhibitors, leading experts will be involved at public and private level who will share their experiences with the attendees. There will also be field trips, a gala dinner and ALASA Tech LATAM Entrepreneurs, a fair space specially dedicated to technology linked to agricultural activity. Here, entrepreneurs looking to provide impact solutions can meet and exchange visions with the protagonists of the business, in order to adjust their value propositions, find clients and even potential investors.

Those who wish to register as participants or accompany the event as sponsors can obtain more information by entering here.

Agrofy News <https://news.agrofy.com.ar/noticia/185055/congreso-reunira-productores-y-empresas-analizar-futuro-seguro-agropecuario>

Argentina

Agricultural insurance: more and more associated producers

There are currently about 4,500 members affiliated with the 2019-2020 campaign. In the previous season the insurance disbursed a total of \$ 125 million.

After the storms that affected a large part of the municipalities that make up the different productive oases of the province, the Ministry of Economy and Energy, through the Undersecretary of Agriculture and Livestock, toured part of the areas reached by the fall of hail in the provincial north.

It was the undersecretary himself, Sergio Moralejo, who verified the damages caused by this phenomenon that mainly affected productive areas of the districts of Costa de Araujo, El Plumero and El Carmen in Lavalle and within that framework, the affected owners indicated that they were associated with the agricultural insurance, this being a relief to recover part of the lost.

"It is the third consecutive year that bad weather takes part of our harvest. Having insurance allows us to at least prepare our crops for the next season. If it were not for this we would not have the possibility to start with the cultural work for the following season", one of the victims said.

Meanwhile, from the provincial Executive pointed out that currently there are about 4,500 producers associated with this tool, of which 63% corresponds to the provincial South, followed by the East with 26%, while the Central and North oases distribute, in similar percentages, the rest.

About insurance

Created 3 years ago, it is a tool administered by the Government of the province through the Directorate of Climate Contingencies and the coverage of members is guaranteed by a group of insurers hired by the provincial Executive.

Adhered producers, owners of areas under 20 hectares receive the funds when the damage caused by hail and / or frost is greater than 50% of the production.

When asked the authorities regarding who this insurance covers, they highlighted: "The benefit reaches those who are engaged in the production of vines, fruit trees, vegetables and corn for fodder. For vine and fruit trees a cost is paid and for vegetable and corn for forage a different one".

It is worth clarifying that the insurance payment is subsidized by almost 80% by the Government of the province and for those interested in adhering they only need to have their properties registered in the RUT.

Meanwhile, for producers who have properties of more than 20 hectares, the Province has the Agricultural Compensation Fund, which is a trust, which coordinates the Government entirely through the DCC without insurance services.

At present there are more than 200 attached producers, most of them (93) are in the provincial East. It is followed by the South oasis with 79, North with 22 and Center with 15.

In both cases, the law establishes that, to access the benefit of the coverage, the members must cancel the payments before May 31 of each year.

Los Andes <https://www.losandes.com.ar/article/view?slug=seguro-agricola-cada-vez-son-mas-los-productores-asociados>

Bolivia

For damages, 30 thousand farmers were compensated

The director of Studies, Products and Risks of the National Institute of Agricultural Insurance (INSA), Cristián Aliaga, reported yesterday that last year 26 million Bolivians were allocated to compensate more than 30 thousand farmers who lost their crops due to climatic effects.

Last year, 100,000 hectares affected by climatic effects in the country were reported, but after making a technical evaluation, it was evidenced that 26,000 hectares were actually damaged.

The official said that this year it is expected to have a budget of 30 million Bolivians to compensate farmers.

In the first days of the year, 30 risk notices were received due to hailstorms and some frost in the departments of La Paz, Potosí, Cochabamba and Chuquisaca, which affected potato, corn and quinoa crops.

Los Tiempos <https://www.lostiempos.com/actualidad/economia/20200114/danos-se-indemnizo-30-mil-agricultores>

Brasil

Tokio Marine reinforces operations in the agribusiness segment with the sponsorship of the Rally 2020

The insurer offers protection to farmers against climatic events and climatic events, covering more than 70 types of crops.

Tokio Marine, one of the largest insurers in the country, is a sponsor of the Rally 2020, an event designed by Agroconsult to assess the condition of Brazilian crops. The initiative is part of the Company's growth strategy in the agribusiness segment, whose portfolio registered significant growth in 2019 with R \$ 119.7 million in issued premiums. This result exceeds more than five times the expectation drawn at the beginning of last year, of \$ 20 million.

“We have been operating in this segment since 2015 and since then we have acquired experience and maturity in the area, which has allowed us to expand our crop insurance coverage in March 2019. We are currently active throughout the country and participate in the Rally of The Harvest is an excellent opportunity for closer rural producers, allowing us to identify their specific needs. We believe that this exchange is essential to develop solutions that are increasingly adapted to the demands of the field and to promote the culture of insurance in agribusiness”, explains Joaquim Neto, Agio product manager at Tokio Marine.

In 2019, the Company expanded its operations in the segment and began offering coverage for climatic events and climatic events, such as drought, excessive rain, hail and frost, among others, for more than 70 types of crops and presence throughout the country. Among the product differentials are the option to cut, an increase of up to 30% in the value of the average productivity of IBGE (whenever technological tools are used) and risk and price management teams prepared to offer agreed solutions with time and region of cultivation of each agricultural activity.

The Rally of the Crop is reaching its 17th edition this year, with the expectation of covering more than 100,000 km in 12 states and visiting more than 1,700 crops. The first phase of the project begins on January 13, focusing on soybean plantations.

Segs <https://www.segs.com.br/seguros/210787-tokio-marine-reforca-atuacao-no-segmento-do-agronegocio-com-patrocinio-ao-rally-da-safra-2020>

Brasil

More than 5,000 rural insurances have already been activated due to drought in RS

In the coming days, the Ministry of Agriculture should send a state representative to measure the seriousness of the situation.

The Ministry of Agriculture reported on Wednesday 8 that it is doing the rural insurance survey activated by producers in Rio Grande do Sul due to drought in the region. It is estimated that 5,000 orders have already been made. A representative from the portfolio must go to the state in the next few days to personally verify the status of the crops and pastures.

Canal Rural <https://www.canalrural.com.br/programas/informacao/rural-noticias/mais-de-5-mil-seguros-rurais-ja-foram-acionados-por-causa-da-seca-no-rs/>

Brasil

Record subsidy to increase rural insurance coverage by 50%

The rural insurance subsidy announced by the 2019/2020 Harvest Plan will be R \$ 1 billion. And, according to experts in Globo Rural Online reports, the record value can increase agricultural coverage in the country by 50%.

According to Tokyo Marine Follower product manager Joaquim Neto, the company sold \$ 119.7 million in agricultural insurance last year, five times more than expected. "At the beginning of the year, we had several climatic events, mainly drought in RS, and data from the Ministry of Agriculture indicate that 90% of these producers had contracted some kind of risk mitigation, which includes insurance. Therefore, they will not have financial losses, and that is very good", he adds.

The executive says that only 10% of the Brazilian crop is insured, while in the United States the percentage reaches 90%. Net also points out that the South region concentrates most of the policies, since climatic events in the region are more common. "But that has changed. Climate events in other regions have been more frequent and more severe", he explains.

The report also notes that if the trend is confirmed, the expectation of the sector is that the cost of hiring for the farmer will decrease over the years, reflecting the greater dilution of the risk assumed by the insurers.

Segs <https://www.segs.com.br/seguros/211407-subvencao-recorde-deve-aumentar-cobertura-do-seguro-rural-em-50>

Brasil

FarmersEdge and Fairfax Brasil partner to provide agricultural insurance to Brazil based on field data and artificial intelligence

The historic agreement creates new opportunities to increase the value of the entire agricultural ecosystem by allowing producers to take advantage of their field data to obtain premium insurance solutions.

FarmersEdge, a world leader in digital agriculture, and Fairfax Brasil, a wholly owned subsidiary of Fairfax Financial Holdings Limited, have come together to provide producers in Brazil with personalized, agricultural, data-based insurance. This agreement connects a world-class risk management platform, driven by field data and artificial intelligence, with premium insurance, developing innovative solutions that address risk factors more directly, dynamically and profitably for both producers and the insurer. By breaking traditional agricultural insurance through the use of real-time data and science-based knowledge, this change allows coverage to focus more on the specific needs of each farmer, depending on the change in risk and the action taken by The farmer to mitigate these risks.

Although Brazil is the fourth largest food producer in the world, its farmers face difficulties in collecting and accessing the necessary data for greater efficiency, sustainability and profitability in their agricultural production. This lack of data

creates a chain of inefficiencies for all those interested in the farm, which forces manual processes and decision making without sufficient information.

With a focus on creating a fully connected digital agriculture ecosystem, FarmersEdge offers a unique solution that includes the hardware, software, analysis and infrastructure needed for a technology-driven agriculture. Through this partnership, customers have access to the most advanced risk management platform in the field, which includes: agricultural weather stations, telematic devices, daily satellite images and a set of unique digital tools, such as climate estimation models. High precision productivity and automatic detection of changes in crop health. In addition, Fairfax partners will gain greater visibility of the farms they cover for better risk management and better customer service through automated claims processing and advanced claims analysis, productivity reports and new options to meet individual needs and parameters.

"At FarmersEdge, our priority is to help farmers protect the economic viability of the farm," said Wade Barnes, CEO of FarmersEdge. "Today, only about 10% of producers in Brazil are insured, which puts most farms at financial risk. Through this partnership, we can connect field data, which shows when crops were planted, combined and harvested, or which crops were damaged by weather events, with automated insurance processing, acceleration of operations and claims and allowing greater efficiency, sustainability and profitability. for the producers. "

"This partnership with FarmersEdge is strategic for Fairfax Brazil in the automation of manual processes, which interrupts producers and partners," said Bruno Camargo, CEO of Fairfax Brazil. "Since government insurance subsidy programs are expected to grow 170 percent by 2020, Brazilian producers are looking for innovative insurance products that meet their specific needs, provide a safety net that many today lack and can accelerate. The creation of new products and coverage. We are excited to offer a risk and precision management platform that will allow our producers and partners to be more successful and profitable".

Segs <https://www.segs.com.br/seguros/211844-farmers-edge-e-fairfax-brasil-firmam-parceria-para-trazer-ao-brasil-seguro-agricola-baseado-em-dados-de-campo-e-inteligencia-artificial>

Colombia

Know what they are and how agricultural insurance works by frost and high temperatures

For small producers, the insurance grants a premium subsidy of up to 90%. For medium and large, up to 70%

At the beginning of the year, agricultural producers in Colombia, especially in Boyacá and Cundinamarca, suffer damage to their crops and crops due to the frost season that occurs. In addition, in other areas of the country, problems arise due to high temperatures.

Therefore, by 2020, the Ministry of Agriculture announced a 128.5% increase in resources for agricultural insurance, to complete \$ 88.8 billion, a benefit that can be acquired through the Fund for Financing the Agricultural Sector (Finagro) and Six private insurers.

This insurance covers risks of climatic, geological and biological origin, such as frost, excess or deficit of rains, high temperatures, floods, avalanches, among others, and will cover between 50% and 90% of the incentive to the premium for small producers. For medium and large the amount will be between 50% and 70%.

Thus, the maximum amounts or values insured are as follows. If the product is short cycle, the insurance covers up to \$ 20 million per hectare (ha). If it is medium or late cycle in performance, the policy will go up to \$ 25 million per hectare.

If they are forestry plantations and pastoral silvo systems, up to \$ 8.5 million per ha. For cattle, the insurance includes up to \$ 7 million per head of cattle.

In addition, the entity added that it will conduct normalization days with the Agrarian Bank in the affected municipalities; and that will launch a bovine feeding program, which initially has \$ 8,000 million.

Another of the bets of agricultural insurance for this year is that for the granting of the incentive a staggered effect was established that will allow, as producers adjust to the priorities of the sector policy, they will receive a higher percentage of subsidy for the payment of the secure prime.

The most recent government figures indicate that, between January and November 2019, the incentive of this agricultural policy secured \$ 783,105 million, with an annual growth of 51%, through 143,883 hectares, with a total of \$ 25,565 million incentives.

Small producers secured \$ 68,192 million, 20,853 hectares and reported \$ 6,571 million of incentives. The medium growers secured \$ 169,941 million, 33,358 hectares and \$ 6,422 million in incentives. The large ones covered \$ 544,972 million, 89,672 hectares and obtained \$ 11,392 million in incentives.

For its part, the Federation of Insurance Companies of Colombia (Fasecolda) explained that the companies that provide this service are Allianz, Seguros Bolívar, Previsora, Mapfre and Pro Agro.

The union reported that, since 2015 and until the first quarter of 2019, these firms have delivered \$ 50,047 million in premiums issued, 2015 having the best performance, with \$ 11,898 million. The current 2019 figure is \$ 9,337 million.

In this regard, insurance expert Wilson Triana said that these types of agricultural insurance programs have to be seen as an investment and not as an expense because it prevents economic effects on producers.

"The farmer has comprehensive low-cost value offers that protect his crops from damage due to unexpected events that significantly affect his assets and, in addition, he has the subsidies to the premium or cost of insurance offered by the National Government. it will cover the initiative 100%", explained Triana.

Agronegocios <https://www.agronegocios.co/agricultura/coberturas-del-seguro-agropecuario-en-colombia-para-productores-por-heladas-y-altas-temperaturas-2949966>

Guatemala

Implementation of agricultural insurance and strengthening of value chains are the priorities of MAGA, says its owner

The Minister of Agriculture, Livestock and Food (MAGA), Oscar Bonilla, said today that the portfolio will seek to implement agricultural insurance and strengthen value chains to improve productivity and quality of Guatemalan products.

"One of the important parts is to assure the people who invest in the agricultural sector the possibility of restoring the investment they make if something bad happens," he said at a press conference after participating in the presentation of the General Government Plan 2020- 2024

The official said that during the transition period his work team visited countries that have implemented agricultural insurance, to share experiences on the subject and verify the benefits that it entails.

"It has been seen, in countries that have implemented agricultural insurance, that the productivity part has been greatly improved," he said.

He added that the portfolio is evaluating "the legal and organizational part" to acquire the insurance and specified that meetings have been held with reinsurers and organizations that implemented it.

"I can assure that we are doing our best, since before taking possession, to have all the necessary information and contacts. In the end, the impact that agricultural insurance has is not only on the part of restitution but on the certainty that if you invest well and nothing happens, there is better productivity," he said.

President Alejandro Giammattei also referred to the issue during his speech in the presentation of the Policy, arguing the need for insurance as a transversal measure to reduce poverty.

"We can't produce if we have problems with water," he said. He also highlighted as one of the measures to implement the "granting of insurance to our farmers" because when a peasant family loses everything due to climatic factors, it only remains as an option to "join a caravan."

"We have to ensure that people don't leave. That axis is fundamental, "he said, highlighting how it can also" impact on the malnutrition of our children ".

Value chains

On the other hand, Minister Bonilla informed that the portfolio will focus on strengthening value chains and, specifically, achieving "synergy" between the actors involved.

"What we want to push very strongly is the development of value chains because we are clear that there has to be a synergy between producers, marketers, industrialists, service agents and the academy," he said.

The official added that the objective is to improve the quality of Guatemalan products, from their origins and throughout the process, so that there is international competitiveness.

"Our goal is to increase exports as quickly, that means we have to have high quality products with international standards," he explained.

AGN <https://www.agn.com.gt/implementacion-de-un-seguro-agricola-y-fortalecimiento-a-las-cadenas-de-valor-son-las-prioridades-del-maga-afirma-su-titular/>

México

70 MDP delivered to producers affected by drought: Sedarpa

The state agency reports that more than 20 thousand hectares of various crops are damaged in the cycle
2019-2020

More than 70 million pesos have been delivered as part of the Catastrophic Agricultural Insurance to producers affected by the drought in Veracruz

The Secretary of Agricultural Development, Rural and Fisheries (Sedarpa) in Veracruz Eduardo Cadena Cerón reported that more than 20 thousand hectares of various crops are harvested in the 2019-2020 cycle and that the Alamo area has received the highest compensation so far with 14 milhectares damaged.

To follow the regions of Perote and the rice basin that also reported affectations. Cultures such as citrus, rice and corn were the most affected last year, he said. When presiding over the commemoration of the 105th anniversary of the promulgation of the Agrarian Law of 1915, eltitular de la Sedarpa added that another payment is already coming for 7 million pesos for small municipalities with damages of 2 million pesos, one million pesos and 500 thousand pesos.

He declined to specify the total number of producers affected by the drought, however he made it clear that unlike other administrations, the application of catastrophic insurance was made transparently. As for the effects of frost, Eduardo Cadena reported that so far he has not received requests from municipalities or organizations to apply catastrophic insurance. While areas such as Las Vigas and Perote have suffered low temperatures, he said that until now they have not been extreme. " Remind the muncípales that the affectation is paid if more than 65 percent of the crop damage in the municipality passes. If you have 100 hectares planted and only 10 are damaged because you cannot request as a municipality the payment of catastrophic insurance "

LOCATE this year; the Veracruz field will have a budget of 300 million pesos. Finally, it was announced that they design a financial tool for producers who failed to be part of the percentage affected by drought, can access some payments.

Diario de Xalapa <https://www.diariodexalapa.com.mx/local/van-70-mdp-entregados-a-productores-afectados-por-sequia-sedarpa-4665914.html> 4/18

México

Potosino farmers will suffer insurance cuts, will have 80 million pesos

The amount of potosino farmers that would be affected by federal cuts is unknown, Alejandro Cambeses said.

Derived from the Republican Austerity promoted by the federal government, cuts were presented in the Catastrophic Agricultural Insurance, this according to the Secretary of Agricultural Development and Hydraulic Resources (Sedarh), Alejandro Cambeses Ballina.

He commented that in the period 2019 and 2020 about 80 million pesos will be compensated for the Catastrophic Agricultural Insurance and the policy of the same includes drought, frost, strong winds and whose coverage is integral to the rest of possible accidents.

The secretary explained that the Catastrophic Agricultural Insurance is a policy that the state government «buys with federal resources, but unfortunately this policy is not considered for 2020». Cambeses Ballina said that Sedarh has been tasked to identify what measures can solve the problems arising from not having the resource for environmental contingencies and crop loss.

Alejandro Cambeses commented that they do not have an approximate of how many agricultural producers could be affected by the cut of the federal resource for environmental contingencies, this because "agricultural insurance is designed to avoid as far as possible be used, that is, it will always be much better to have a good harvest, a good cycle where profitability is greater than insurance, but it is a useful tool at the end of the day".

La Orquesta <https://laorquesta.mx/agricultores-potosinos-sufriran-recortes-a-seguros-dispondran-de-80-mdp/>

México

At risk of losing their crops, 4 out of 5 farmers

Producers do not want to invest in buying an insurance policy

Only 20 percent of Tamaulipas producers have the economic capacity to acquire insurance and protect their crops from any climatic phenomenon that occurs in this 2019-2020 agricultural cycle, according to Ángel Lara Martínez.

The general secretary of the League of Agricultural Communities and Peasant Unions mentioned that unfortunately now with the disappearance of agricultural insurance a large number of farmers will be left unprotected in their crops in case of frost, drought, hailstorms and windows, for example.

In addition, producers do not want to invest in buying an insurance policy, although they know that they put their investment at risk, although many do not have the resources to do so.

"Those of us who live in the agricultural sector know that we face adverse climatic phenomena annually, because if the droughts hit us, floods or frosts do," he said.

While the disappearance of catastrophic insurance by the federal government, affects the producers who have less, since they are left unprotected, and can lose the 10 or 20 hectares, which covered them.

Instead of disappearing these types of programs, the federal government must promote actions that allow the creation of low-cost insurance for producers with some type of financing in case claims are recorded.

El Mercurio <https://elmercurio.com.mx/la-region/en-riesgo-de-perder-sus-cosechas-4-de-cada-5-campesinos>

México

They receive the payment of the Catastrophic Agricultural Insurance 2018

Weather. The payment of the Catastrophic Agricultural Insurance corresponds to the spring-summer 2018 cycle. The payment was made by check, which was delivered to the beneficiary producers.

Finally, the Catastrophic Agricultural Insurance compensation corresponding to 2018 was delivered to the producers that were affected in that year in the municipality of Peñón Blanco.

It was at the offices of the Municipal Rural Development Department of Peñón Blanco where approximately 60 beneficiary producers from the Ignacio Zaragoza, J. Agustín Castro, Las Cruces communities, as well as from the Municipal Headquarters met.

The municipal president José Naúm Amaya López, accompanied by Joel Reza, director of this department, were the ones who delivered checks for the Agricultural Sinister of the Spring-Summer 2018 Cycle.

Joel Reza said that these supports are of great benefit to the citizens that depend on agricultural activities, because in this way producers can recover some of their investment they make with great effort.

For this delivery there were staff from the Ministry of Agriculture, Livestock and Rural Development of the State, who will continue to work hand in hand with the Municipal Government and Federal Government to continue with these important support for the benefit of the field.

It is important to remember that this Catastrophic Insurance support guarantees an average yield weighted by crop, modality, cycle and municipality. Damage assessment is carried out with physical inspections to sample the risk units. The loss occurs when, due to some insured risk, the crop loses the productive capacity or its level of yield is lower than the protected average.

El Siglo de Durango <https://www.elsiglodedurango.com.mx/noticia/1099341.reciben-el-pago-del-seguro-agricola-catastrofico-2018.html>

México

Producers would not stand another drought

Citrus growers of Martínez de la Torre predict a very difficult 2020, due to the severe drought that is already forecasting.

Nelson Martínez Rivera, municipal agent of the Balsas de Agua community, emphasized that according to the Conagua forecasts, they will apparently run the same fate of 2019, because high temperatures are being forecast for the coming months.

“The producers do not have resources to face the drought, so the countryside is experiencing a serious crisis and we are not prepared to face another dry one like the one in 2019, where we could end up losing the plant or the remaining crop of 2019 and that we are just going to take out, but if the drought affects us again; then by 2021 we will have nothing to produce”, he added.

Concerned about the price of citrus, he said he is just picking up as the juicers started with a regular price and will expect that from February and the first week of March it will pick up a little more.

Finally, he commented that they are waiting for the exact date of the payment of the Agricultural Catastrophic Insurance, with which they will invest in the purchase of fertilizer for their plants.

Diario El Martinense <https://diarioelmartinense.com.mx/estado/martinez-de-la-torre/90110-productores-no-soportarian-otra-sequia.html>

México

Only 20% of Tamaulipas producers can acquire catastrophic insurance

Only 20% of Tamaulipas producers have the economic solvency to purchase insurance and protect their crops in the 2019-2020 agricultural cycle

Twenty percent of Tamaulipas producers have the economic capacity to purchase insurance and protect their crops in the 2019-2020 agricultural cycle, said the secretary general of the League of Agricultural Communities and Farmers Unions, Ángel Lara Martínez. He said that with the disappearance of agricultural insurance, a large number of farmers will be left unprotected in their crops in case of frost, drought, hailstorms and windows or any other climatic phenomenon. "In the agricultural sector, we face adverse weather events annually such as droughts, floods or frosts, so the importance of having insurance, unfortunately only 20 percent of producers can acquire it," he said.

He said that producers do not want to invest in buying an insurance policy, although they know that they put their investment at risk, although many do not have the resources to do so. He described as unreasonable the disappearance of catastrophic insurance by the Federal Government since the producers of the social sector will be unprotected and run the risk of losing the 10 or 20 hectares, which covered them.

Hoy Tamaulipas <https://www.hoytamaulipas.net/notas/407460/Solo-20-de-productores-tamaulipecos-pueden-adquirir-seguro-catastrofico.html>

México

Announce income insurance program for corn farmers and ranchers

In the event of a loss or failure to obtain the expected results, the insurer may guarantee the producer to recover the initial investment

Financial National Development announced a new insurance scheme, which is income insurance for corn producers.

The national director, Javier Delgado Mendoza, said that this modality will allow the producer not only to have credit insurance requested from financial companies in the event of an accident, but to receive an amount for each ton of corn that is harvested.

For this an estimate is made of what each hectare produces, according to the probability of loss, and with this the insurance can guarantee the resource for the affected part; that is, if one hectare produces 10 tons every year, but in the current agricultural cycle it managed to produce six tons, the income insurance will pay 1,500 pesos per missing ton.

In the case of the livestock sector that is secured in this modality, it will have an income of 600 pesos per animal.

It will be the other part of the agricultural sector, which this year is not included in the income insurance, since it is a new program and they hope that next year they can enter this modality.

Fishing cooperatives may purchase insurance through private sector companies, if the producer so wishes.

"With insurance, all small producers will be covered; and those of temporary agriculture will have a quota per hectare. Farmers, aquaculture and fisheries have to take out direct insurance", said the federal official.

Warranty.

Previously, insurers did not give the guarantee to the producer, it was provided to intermediaries, such as banks, Sofomes or any other financial institution; they recovered the credits by means of partial payments or in a single expedition, depending on the contract with the insurer. While the producer, in an accident, lost his investment; this way you can recover the initial expense during the season.

Support For.

Agricultural producers said the program can work, but they are unaware of the cost of this insurance and will be provided through Agroasemex, an insurance company that relies on Financial for National Development.

We will listen to the proposal, but we have to see if they will give us the 21 percent subsidy to acquire the initial insurance.

Said Serapio Vargas, representative of the Regional Agricultural Union.

Given this, the federal official said the insurance will be free for the temporary producer, while the contract does not know the amount he will pay.

For his part, the Deputy Director General of Agroasemex, Luis Fernando Rodríguez, informed the producers that the rules of operation continue as in previous years, and support for the purchase of insurance will continue, and the small producer will continue to contribute. an additional 2 percent in paying your premium.

The insurer, despite the budget cut, will continue to manage support so that the producer can secure its production, according to the program that suits him best.

Debate <https://www.debate.com.mx/culiacan/Anuncian-programa-de-seguro-al-ingreso-para-maiceros-y-ganaderos-20200119-0067.html>

Perú

Minister of Agriculture announces benefits for small farmers in Tacna

During his visit to Candarave, the owner of Minagri announced that a line of credits from the AgroPeru fund has been set up for small producers.

The Minister of Agriculture and Irrigation, Jorge Montenegro arrived Thursday in Candarave in Tacna, to preside over a meeting of Subgroup 3 where the quality and quantity of water for agricultural use would be treated.

This province of Tacneña has a dialogue table that attends its request for the nullity of water licenses to private companies in its territory.

During the meeting, Montenegro announced that a line of credits from the AgroPeru fund of 7.8 million soles for organized small producers, prioritized chains that have no credit history and no delinquency, operating in the Tacna region.

In addition, it is planned to implement for the 2020-2021 campaign the Catastrophic Agricultural Insurance, which will cover 6 districts of this province: Cairani, Camilaca, Candarave, Curibaya, Huanuara and Quilahuani.

The meeting also includes the vice minister of the Deputy Minister of Development and Infrastructure for Agriculture and Irrigation, Carlos Ynga; delegates of the Ministries of Housing, Energy and Mines, GORE officials.

Also present were the mayor of Candarave, Rodolfo Nina Yufra, district burgomasters, user boards and other representatives.

La República <https://larepublica.pe/sociedad/2020/01/09/ministro-de-agricultura-anuncia-beneficios-para-pequenos-agricultores-en-tacna-lrsd/>

Perú

San Martín: Announce credits of S / 25 million for agricultural production

Intergovernmental agreement between the Regional Government and the Ministry of Agriculture and Irrigation will benefit small producers.

The Deputy Minister of Development and Infrastructure and Irrigation of the Ministry of Agriculture and Irrigation (Minagri), Carlos Ynga La Plata, announced during an intergovernmental meeting held with the Regional Government of San Martín

(Goresam), the support of direct loans, coverage and financing of up to S / 25 million. The beneficiaries will be the small and medium producers in the region, who will improve the quality and competitiveness of their cocoa, coffee, among others.

This agreement was part of Minagri's initiative to promote the Regional Agricultural Productive Development Plan in the hands of regional governments. The objective of this sector is, together with the regional and municipal authorities, to formulate and prioritize projects that will boost agriculture, livestock, forestry and other productive activities, in favor of the countryside in this part of the country.

Ynga also added that the titling of 90 thousand rural properties in 10 provinces of the region will be financed through the investment project "Improvement of the Cadastral Service, Titling and Registration", as well as the coverage of the Catastrophic Agrarian Insurance (SAC) for the 2019-2020 agricultural campaign in the districts with the highest vulnerability index.

In addition, other commitments acquired, is the financing through the National Water Authority (ANA) of projects for the delimitation of the marginal strip in the Cumbaza, Huallaga, Saposoa, Tónchima, Mayo, Sisa rivers for an amount of S / 1.1 million, Minagri informed INFOREGION.

Through the National Institute of Agricultural Innovation (INIA), the sector will develop, in 2020, 600 thousand forest species, two new varieties of rice and hard corn of high genetic quality. It will also implement cattle breeders, install biotechnology laboratories and investigate silvopastoral systems.

In the same way, the National Forest and Wildlife Service (Serfor) will provide technical assistance for silvopastoral management (a way to improve the raising of livestock by combining with trees) and use of plantations, recategorization of management units and forest zoning plan, In addition to the rescue of wildlife.

Articulation plans

In the same way, the National Agricultural Health Service (Senasa) will vaccinate 66 thousand animals to prevent bovine diseases against symptomatic anthrax and 38 300 herbivorous animals against rabies, as well as the operation of the field school for integrated pest management and zoosanitary and phytosanitary surveillance.

While Sierra and Selva Exportadora (SSE) will support with the promotion and training for seven commercial articulation plans in cocoa, palm and coffee, benefiting 1200 producers in commercial competitiveness. In addition, it will support research studies in coffee programs.

Ynga La Plata added that Minagri will support Goresam in the evaluation of the "Sisa River Reservoir" project, which seeks to boost the irrigation of 3,000 hectares of crops in favor of more than 1400 small producers. Likewise, the General Directorate of Livestock (DGGA) of Minagri will promote the installation of up to 3,000 hectares of cultivated pastures seeking to favor more than 2,500 small farmers in 18 districts

of the provinces of El Dorado, Huallaga, Lamas, Moyobamba, San Martín, Tocache, Bellavista and Rioja.

Finally, Agrorural will complete nine works Improving the Hydraulic Electromechanical System of the Bocatoma Irrigation in the Sisa River, as well as in the Nuevo Cajamarca, Soritor, Pardo Miguel, Awajun and Yorongos districts. In addition, it will continue with the project "Improvement of productive capacities in coffee cultivation" in the district of Soritor.

Inforegión <http://www.inforegion.pe/267791/san-martin-anuncian-creditos-de-s-25-millones-para-produccion-agricola/>

Perú

Junin farmers affected by frosts will access catastrophic agricultural insurance

Farmers in the department of Junín who are affected by adverse events such as frost, drought and floods will be treated for the first time by catastrophic agricultural insurance, it was reported.

The regional authorities of Junín showed their satisfaction for this consideration that the Central Government had with the men of the Junín camp, who have constantly been affected by weather anomalies and meteorological phenomena.

The Ministry of Agriculture and Irrigation allocated 3 million 66,000 soles for this agricultural campaign, which will be used to mitigate damage in the field and enable the recovery of different products.

"After ten years that agricultural insurance came into effect due to weather events, Junín becomes a beneficiary; We have in our region more than 135,000 agricultural producers that in recent years have lost a large part of their crops and crops, so the corresponding steps were taken and from August 2019 to August 2020, and with a five-year projection, they will be able access the fund, "said Junín regional governor Fernando Orihuela Rojas.

The collection of information that the agricultural agencies were already carrying out will be used to prepare the register of beneficiaries in this agricultural campaign in coordination with the communal and local authorities; It was announced that by the 28th and 29th of this month, there will be a meeting with technicians from the Ministry of Agriculture.

"Since August of last year many issues have been reported in terms of frost, hailstorms and some floods, for this our agencies have been actively working and we have the necessary information; and we will do our best to make it less bureaucratic so that I can access these resources, "said Junín regional director of agriculture, Ulises Panéz Beraún.

Andina <https://andina.pe/agencia/noticia-agricultores-junin-afectados-heladas-accederan-a-seguro-agrario-catastrofico-781735.aspx>

Puerto Rico

I activate the agricultural sector despite the emergency

This was stated by the Secretary of the Department of Agriculture, Carlos Flores Ortega

The agricultural sector in Puerto Rico has remained active and has continued its production during the emergency caused by the seismic activity of recent days, said the Secretary of the Department of Agriculture, Carlos Flores Ortega.

"Based on the continuous monitoring we have carried out in the Department of Agriculture, it has been found that the agricultural sector is possibly one of the least affected, which continues to push generating jobs and increasing production, replacing even imports," said the secretary.

The lack of electricity, he said, created a very minimal interruption in milk production, since most agricultural companies have continued to operate with alternative energy systems when necessary.

Flores Ortega mentioned, in addition, that this weekend more than forty municipalities have carried out agricultural markets throughout the Island. This initiative, which is being held in conjunction with the Department of the Family, has given thousands of opportunities of people acquiring 100% local products, while farmers had an additional tool to promote and sell their crops. Some markets that would be held in the south will be rescheduled.

"Our goal is to continue the pace of economic growth and give stability and security to our people that there will be local food at all times even within this emergency. Our farmers are brave and determined, they will not stop, and that is their commitment to Puerto Rico," said the secretary.

On the other hand, the secretary informed that as of tomorrow, Monday, January 13, the Department of Agriculture will locate its mobile emergency unit in the COE of Ponce to provide services and continuity of operations to farmers in the region. The offices located in the Government Center have been closed for major damage to the building.

"Every farmer who has insurance from the Agricultural Insurance Corporation, with earthquake coverage, can make his claim from this mobile unit where there will be financing services, investment program requests and regular programs in addition to specialized guidance," said the official.

El Vocero https://www.elvocero.com/gobierno/activo-el-sector-agr-cola-a-pesar-de-la-emergencia/article_5f8dd728-3556-11ea-b7d1-b7e4324dfb68.html

España

Implementation of agricultural insurance in Spain, from 3% of pigs to 78% of fruit trees

The degree of implementation, on the insurable potential, of Agricultural Insurance in Spain, and as reflected in the preparatory analyzes of the National Strategic Plan that is included in the reform of the Common Agricultural Policy, presents a high variability, according to the different lines insurance (for example, in the fruit sector it reaches 78% and in the pig it does not reach 3%) and depends on several factors, among which the perception of risk by producers, the level of professionalization of the sector (to more professionalization, greater implantation) and the profitability of the exploitations. In order to promote greater implementation of Agrarian Insurance, the work of dissemination and promotion of it continues to be deepened.

For this reason, they point out in the aforementioned initial document, ENESA, the National Insurance Entity, subsidizes Agricultural Professional Organizations and Agrifood Cooperatives to develop different actions for the promotion and support of agricultural insurance. The implementation of agricultural and forestry insurance, as well as livestock, in its main sectors, is as follows:

As regards the compensation received, during the last decade, the amount of compensation was between € 455 million in 2015, which presented the lowest loss, and € 733 million in 2012, which has been the highest in this decade. The years with the highest accident rates, since 1980, have been 2012, 2017 and 2018 with annual compensation above € 700 million.

Agro News Castilla y León <https://www.agronewscastillayleon.com/implantacion-del-seguro-agrario-en-espana-del-3-del-porcino-al-78-de-los-frutales>

España

Castilla-La Mancha opens the call for subsidies for combined agricultural insurance

The financing of the aid has a total amount of 5.1 million euros

The Official Gazette of Castilla-La Mancha (DOCM) publishes this Thursday, January 9, the Resolution of 12/30/2019, of the General Directorate of Agriculture and Livestock, which establishes the call, by the procedure of processing in advance, of grants from the autonomous community of Castilla-La Mancha to the subscription of the insurance included in the first block of the Combined Agrarian Insurance Plan.

The aid contemplated in this call is intended to encourage the contracting of agricultural insurance in the main productive sectors, to allow producers to find themselves in a more favorable situation against the possible economic losses caused by environmental events of various kinds.

The maximum individual amount granted per policy for regulated aid in the said summons will be 5,000 euros; except for those insurance policies for livestock production that include the insurance line for the coverage of the expenses arising

from the removal and destruction of dead animals on the farm and the line of exploitation insurance, whose limit will be 5,000 euros for each of the insurance lines and 10,000 euros for the entire policy.

The formalization of the corresponding insurance policy by the policyholder on behalf of the insured will be considered as a request for the subsidy, as long as it is carried out within the subscription periods established by the regulatory regulations of the reference Agricultural Insurance Plan, and The insured shall authorize the Board of Communities of Castilla-La Mancha to collect from Enesa, Agroseguro or other administrations, the necessary information for the correct management of the aid.

The financing of the aid convened by this resolution will be carried out under the budgetary application 21.04.0000.G / 713A / 4731R, with an amount of 5,100,000 euros, € 1,400,000 being charged to the 2020 annuity and 3,700,000 € to the 2021 annuity; the concession being conditioned to the existence of adequate and sufficient credit in the corresponding annuities

The resolution includes an annex detailing the crops and the maximum subsidy percentage.

Voces de Cuenca <http://www.vocesdecuenca.com/web/voces-de-cuenca/-/castilla-la-mancha-abre-la-convocatoria-de-subvenciones-para-seguros-agrarios-combinados>
